If you want room and board consult the Boarders Wanted advertisements found in this section. Mention The New York Berald in your conversation with the advertises.

## HELP WANTED ADVERTISEMENTS

AGENTS WANTED.

AGENTS WANTED.

Male.

AGENTS—Accept this offer if yo uwant real money. 2100 a week in McCrary's record, he made 85.18 hast year. Kowe cleared 8570 pany of its kind in American. Your average broth 45 per order. We furnish equipment, to make big money. All you do is call on coals. Big permanent proposition. Spare order. We furnish equipment, to make big money. All you do is call on coals. Big permanent proposition. Spare order. We furnish equipment for more of full time. No capital require of the coals. Big permanent proposition. Spare order. We furnish equipment for the coals. Spare order. We furnish equipment for the coals. Big permanent proposition. Spare order. We furnish equipment for the coals. Big permanent proposition. Spare order. We furnish equipment for the coals. Big permanent proposition of the coals. The come fact. Acceptance of the coals. The coals of the coals of the coals. The coals of the

York. TS-Sell "GIT," a necessity in every garage, factory, shop and home; duplicate orders easy; permanent business that will grow; write for rapid selling pian. Git Manufacturing Co., Westfield, Mass. AGENTS—We are looking for a few more men of good character to represent us in unoccupied territory; the position is perma-nent and the work pleasant; no deposit; out-fit free; pay big. Heath Nurseries, Man-chester. Conn.

chester. Conn.

AGENTS-New invention; oil gauge for Fords;
sells on sight; big profits; small investment; exclusive territory; unusual opportunity for agents, salesmen, Address Sales
Manager, 3100, Station C. Omaha, Neb. AGENTS-Men, \$3.50 an hour, waterproof kitchen apron; no laundering; needed in every home; dainty, durable, guaranteed. Sample free. Thomas Mfg. Co., Dept. 3916, Davton. Ohio. Dayton, Ohlo.

AGENTS—Sell our line low priced specialties:
large commissions; no investment; patented
phonograph attachment, navel toy pistol,
dc., all new; great opportunity; whole time
or side line. Jubilee Mfg. Co., Omaha, Neb.

AGENTS—A business of your own: Make sparkling glass name plates, numbers, checker boards, medallions, signs; big illustrated book free, E. Palmer, 160, Wooster, O. AGENTS—2005; profit. Guaranteed waterproof aprens, \$1 dozen; we manufacture direct. Schafuss Corp., 121 Prince st., N. Y.

## HELP WANTED-MALE.

A PICKED MAN.

First he will receive the personal, andividual attention of our manager of personnel, who will see to it that he is fairly
and fully familiarised with the de alia of
the work set for him to do. He w it then
be given opportunity, immediately, to
make a bid for executive position it earnings not less than \$10,000 a year. Meanwill be will find it easy to mmand
very handsome compensation. It are a
well established, long success of, thorcughly dependable concern. We are getting out of the rut of expecting
to stake a man now-preferably an inexperienced man-to an easy road fight up
to the top pinnacle of the bid paying
betths at our disposal. Our requirements are only two: You must be a
Christian and over 25 years of ige. Call
from 10 to 4.

25 WEST 43D STREET. SUITE 1010.

WE HAVE AN OPENING PUR A MID-DLE AGED MAN WHO TH-PROUGHLY UNDERSTANDS THE MECHAN SM OF AN AUTOMOBILE, A SELLING ABLITY AND A PLEASANT DISPOSITION, STATE QUALIFICATIONS IN LETTER, TO P. O. BOX ST. TIMES PLAZA STATION, BROOKLYN, BOX 87. BROOKLYN.

ADVERTISING manager—Large corporation manufacturing specialty machinery requires services of high grade advertising manager input have previous practical experience accessful record, first class references tate ago, salary, experience, reference. V 20 Herald, Herald sq. ARTISTS-Two photo retouchers; state ex-perience. W 21 Herald, Herald eq. perience. W 21 Herald, Herald 41.

BOOKKEEPER, familiar with trial balances, control accounts and general accounting a splendid opportunity for advancement in offered in a Christian concern to a young man who has initiative and will qualify for bigger things; state full experience in reply; salary start \$18. S D 316 Herald, Herald aq.

BOOKKEEPER, honest, willing, hard worker, accurate, quick figurer, fine perman; experience in country produce business; best of reference required; bond \$2,000; salary \$30, L 508 Herald, 280 Broadway.

BOOKKEEPER-A young man of experience as a double entry bookkeeper; must be quick and accurate at figures and good penman; state salary expected. O 539 Herald, 250 Broadway.

as messengers in daily newsparer; good starting wags. Call all day Monday. Super-Intendent of Branches, New York Herald and Telegram, 16th st. and 7th av., 3d floor.

BOT to run errands, make sell generally useful; must have knowledge of typoweiting; bring references. Morris Hollander Co. 27 Bast 22d at. HOY-Bright Christian, in woollen commis-sion house, Apply room 1804, 25 Madison av. CANVASSERS wanted to sell fready made sweaters: large profits, easy sellers; repu-table concern. Room 814, 366 Broadway. CARPENTERS-Benich hands windted, steady work to competent men.

E. BAILEY & SONS PATCHOGUE, N. Y. PATCHOGUE N. Y.

GASHIER wanted, must be quic for summer resort during summer nunths and winter resort during summer nunths and winter resort or Manhattan during winter season; fair compensation; mu furnish \$1,500 cash or equivalent. Sehd I one number to 8 1% Heraid, Heraid wg.

GHAUFFEUR, Chinese or Japane Marmon are; cook, houswork; 2 ad its; small house, suburber references; only sperienced house suburber references; only sperienced mand apply. Y 618 Heraid, 16th st.

HELP WANTED-MALE

and mechanical construction plan of great scope and tremendous possibilities. To a few men who can take hold of the subject

This industry, while new and non-competitive, is not problematical. It is established, going, and making rapid strides. Preliminary work is all done, experimental stage long past, the product perfected, proven and put to practical use, with powerful indorsement of some of America's greatest manufacturers, and attainment of volume production and distribution is being pressed vigorously.

FACTORY Manager—Wanted, a young man to take full charge of a petticoat and bloomer factory; only those with experience and thoroughly competent need apply; a spiendid opportunity for an honest, capable man. O 368 Herald, 280 Broadway. OREMAN wanted for established girdle and corset factory; must understand pro auction and take entire charge of operators scellent opportunity. S 99 Herald, Herald sq excellent opportunity. S 99 Herald, Herald sq. GARDENER, single man, for flowers and togetables; must be lighly recommended and capable of taking charge of garden; wages \$75 month, room and board. Apply Mr. Frey, Hotel Gotham, 5th av. and 55th.

HANDY MAN.

A general useful gardener, care of lawn, drives, furnace, able to wash automobiles; year round position. Box 548, Cedarhurst, L. I.

HARDWARE SALESMAN for rella-

experienced; good, steady position to ble man. Apply 60th at. and 3d av.

INSURANCE. Accountant wanted who has had practical experience in ough knowledge of accounting. W 26 Herald, Herald sq.

JAPANESE SALESMEN OF UN-QUESTIONABLE CHARACTER AND ABILITY, AND TO SUCH A GREAT OPPORTUNITY IS AS-SURED, APPLY: YAMATOYA, 867 FIETH AVENUE.

MAN.

In a big and growing organization, representing a business with
nation wide interests and branches,
there is room for ONE, possibly
TWO, men who are honest, sincere, ambitious, and of good appearance with the end in mind of
entrusting them with responsibili
ties carrying substantial incomes.
Not all of the men who read this
ad, will do, We tell you that
frankly. We must be careful in
making selections. Even so, we
are not going to insist on the presentation of phenomenal records,
long experience, strong recommendations, &c. We ask you to
bring us, merely, a cordial, upstanding manner, a show of fair
education, a willingness to be
taught what you don't know in our
field, and above all, a big and consuming ambition to get and to stay
ahead, Such a man we'll back with
the strongest of cooperation and
will see him through to the realiration of the highest goal his
mounting ambition can set for him.
Call at 2 o'clock and see Mr. Kerr,
ROOM 602, TERMINAL BLDG.

ROOM 602, TERMINAL BLDG., (Borough Hall subway station.)

MAN-To self automobile oil in New York city; one familiar with garage and automobile trade in the Bronz preferred; state salary. L 552 Herald, 280 B'way. MAN WANTED.—Strong man, not afraid of hard work, wanted by aniline dye concern; give age, salary desired and particulars. F 1163 Herald, Fulton st.

HELP WANTED-MALE.

MAN.

The man who will call upon us in respons to this ad will possess first of all the qual fleations se absolutely necessary for a su cess of any kind-ambition and determination. We will place this man under it personal supervision of our sales manage a man of experience in training others, whe will instruct and train him to enjoy it remuneration received by the other member of our organization. The man we select the output of the personal supervision of our members of our organization. The man we select the output of the personal supervision of our business; if fact, we prefer to 'natruct our members if our own system, which brings rapid results our own system, which will place you in a position of authority and increase earnings as soon as you qualify. There is no better opportunity to-day for the ambition man than that which we are offering. Cal after 10 o'clock any day this week and as for MR. WILLIAMS.

SIJUER 1319.

SUITE 1319. FLATIRON RUILDING

MAN-LARGE CORPORATION

REAL MAN.

Experience not necessary, but must stand close investigation, We will PAY WELL

for the right man and a permanent future is assured. Chas. E. Glasser & Co., Inc., 197 Market st., 3d floor, Newark, N. J. Call 2:30 P. M.

MAN

Wanted-Earnest and reliable man, over 25, who is looking for a

Permanent place for man who will execute our orders with care and energy until such time as he is equipped to give orders and see that they are carried out.

SUTTE 812. KNICKERBOCKER BLDG. BROADWAY & 42D STREET.

THIS AD. IS NOT FOR THE ATTENTION OF EVERY MAN WHO READS

AS YOU'LL QUICKLY SEE-For not all men are of the hardworking, conscientious, deeply-am-biltious type that can be safely en trusted with a selling offer that puts back of its salesmen the rock-like dependability of a well-estab-lished, highly successful, dividend-paying business that pays its men according to their work-and not

Possibly you are of the sort we want. If you think you are, and are at the same time teachable and aggressively ambitious, talk to our Mr. Carroll at your first convenience tomorrow morning, Room

MEN.

Among the readers of this column to-day there should be at least a few men who have been groping in the dark in an endeavor to get going in the right direction. In the path that reads and the state of the state of

OF SUPER-EXPANSION AND OUR EXECUTIVE POSITIONS ARE VERY ATTRACTIVE. EXPERIENCE DESIRABLE, BUT NOT ABBOLUTELY ESSENTIAL. CALL FOR FURTHER INFORMATION AT THE L. R. STEEL SERVICE CORPORATION OF NEW YORK, SUITE 1007-09, BARCLAY BLDG., 298 BROADWAY, ASK FOR MR, VAN DOREN.

MEN-A job for summer or for life; we have a number of positions open for which you are ideally suited if you are between 25 and 35 tears; experience unnecessary; we pay well; you can start now, work through the summer and quit, or devote the rest of your life to the work and profit heyond your dreams; are you interested? Apply Room 123, 165 Bway. Mr. Rowland.

MEN-I AM LOOKING for a particular type of man who is inherently honest, who can faithfully represent an organization of national reputation and record; regardless of your present occupation you may be that particular man whom I can place in a position to earn not less thay \$5,000 per year. Call between 1 and 4 P. M., 607 5th av., room 902.

MEN-Are you earning BIG MONEY? Here's

607 5th av., room 902.

MEN—Are you earning BIG MONEY? Here's your chance to earn \$20 per day, working the state of the st

Broadway.

MONOTYPE—Combination keyboard-castet operator for large publishing house in Philadelphia; permaent position, 48 hours; only high grade man wanted; state entire experience and firms to whom we can refer as to your ability; all replies treated confidentially. Write L. B., box 74, room 1201, 220 West 42d st.

A CATHOLIC ENTERPRISE WANTS ACTION TO THE PRISE WANTS HIGH PRESSURE MEN. GOOD CHANCES FOR THE ME

INFANTS' WHITE DRESSES FOR THE EAST, SOUTH AND PACIFIC COAST. COMMISSION BASIS ONLY. B. P., BOX 103, 43 EAST 27TH ST.

SALESMAN, real estate, for established uptown office; good opportunity for right man: state experience, &c. Repites will be considered strictly confidential. L. E., 321 Herald, Herald sq.

SALESMAN to call on retail or wholesale concerns; much needed article; 10 per cent. Room 210, 105 West 40th st.

HELP WANTED-MALE.

450 MEN NEEDED FOR EXECUTIVE

We shall need during the coming year 450 men to aid the work of expanding these concerns and to take over the di-rection of the sales force as permanent jobs in these concerns.

These organizations have been accepted as clients by the Business Builders after rigid investigation by industrial engineers of national repute, who attest to their sound value and worth.

QUALIFICATIONS.

The men who are needed by Business Builders and these concerns are men of native intelligence, who have the ability to work and who can be trained to fill positions of authority and responsibility. If they have these qualities we shall bear the expense of training them and they will earn while they learn. They are put to work under a staff of men who rank with the greatest salesmen in America, under the personal direction of James W. Elliott. Ninety per cent. of the successful men in this organization never had any previous experience in salesmanship.

107 MEN PROMOTED.

One hundred and seven men have al-ready been promoted to positions pay-ing from \$5,200 to \$15,000 a year. Four hundred and fifty more such positions are open to men who qualify.

INDUSTRIAL LEADERS AMONG DIRECTORS.

The men who are on the boards of unrectors of those concerns which Business Bullders has contracted to expand by supplying funds through the sale of securities and by supplying them with an executive man power are an index to the character of these organizations.

NICHOLAS T. FICKER.
E. ST. ELMO LEWIS.
CHARLES URBAN.
GEORGE E. DANIELS.
N. E. PARISH.
EDWIN S. STEESE.
SAMUEL K. PHILLIPS.
C. E. KNOEPPEL.
WILLIAM GETTINGER.
J. S. ERETZ.
W. R. B. WHITTIER.
J. M. GILBERT,
H. V. BRIESEN.
OTTO V. SCHRENK.
MARSHAL J. ROOT.
JUDGE EMIL FUCHS.
GEORGE GLYNN.
ROBERT W. FISKE.
ROSS J. ELLSWORTH.
HON. JOHN D. WORKS.
HON. CHARLES F. MURPHY.
CHARLES ABBOTT.

The Business Builders was founded a year and a half ago by James W. Ellott, who believed that building the man power of an organization should go hand in hand with financing it. He started his organization with fifty salesmen. He has now a force of more than 1,000 and occupies the twelfth and thirteenth floors of the Knickerbocker Building.

JAMES W. ELLIOTT-His Life in His

James W. Elliott is primarily a salesman. Before he was twenty he had sold goods in every State in the Union. His unusual ability as a sales manager is well known to sales executives throughout the country. He is writer of "Man Messages," which have been used by over 709 American industrial concerns to stimulate their sales forces. Every large institution in the United States is familiar with the products of his pen.

ADVANCEMENT AND OPPORTUNITY. His organization has been built up under his personal direction and inspiration on a basis of merit. Success is achieved by any man who merits it. University graduates, corporation lawyers, college professors, telephone linemen, elerks, bookkeepers work together and secure promotion on the basis of secondilabusert.

EARNING WHILE LEARNING. The selling of securities is the means through which exacutives are trained. The immediate carning power in commissions during the period of training is attractive. The average weekly checks of the men who are making good carry substantial figures—ranging from \$75 to more than \$100.

Call between 10 A. M. and 1:45 P. M., Sunday excepted, or between 7 and 8:30 P. M., Saturday and Sunday excepted. Ask for Mr. Wells, tweitth floor. JAMES W. ELIMOTT'S

SALESMEN

TO REAL SALESMEN

We are not supermen who can turn a dumb animal into a high powered salesman but if you have sold anything crit selling and have sold anything crit selling and have of the salesman but if you have sold anything crit selling and have of the salesman of the words, if you have the good will that goes with clean selling in any line—you are the kind of a man we want. Call between 11 and 3.

Mr. Norris, ground floor, 8 WEST 40TH ST.

BALESMEN

TO SELL WASHING MACHINES.

O 1604 Herald, Brooklyn.

SALESMEN

A CATHOLIC ENTERPRISE WANTS HIGH PRESSURE MEN. GOOD CHANCES FOR THOSE OF INITIA-TIVE AND ABILITY. NO PERIOD-ICALS OR RELIGIOUS ARTICLES TO SELL. ROOM 1007, 25 WEST 44TH ST., N. Y.

ence in first letter. Y 615 Herald, 10th st.

SALESMAN of education and pleasing personality to sell food product of unusual merit on salary and commission basis; perseverance and real sales ability essential. Call between 10 and 12 A. M., Soy Products, 263 West 12th st.

SALESMEN of experienced selling ability for the latest and most attractive office utility, one which sells at sight and in great demand; men with ability can earn minimum 315 daily. Apply Room 1408, 305 Breadway, after 3:50 P. M.

SALESMAN WANTED

SALESMAN WANTED.
Clean cut live salesman to sell soft drinks to hotels, steamships and clubs; salary and commission: leads furnished; new line. Apply Y 623 Herald, 16th st.

concerns; much needed article; 10 per cent.

Sourcerns; much needed, lot alto accessory trade, big commission accessory trade, big commission.

Adress Auteman, having own car or visiting auto accessory trade, big commission.

Adress Auteman, having own car or visiting auto accessory trade, big commission.

Sourcerns; much needed, lot at the source article arti

HELP WANTED-MALE.

RUSH FOR TERRITORY

AUTOMOBILE SIGNAL.

EVERY CAR MUST HAVE ONE; NO COMPETITION; ONLY ONE ON THE MARKET; SELL THEM SELVES; GET BUSY; WRITE FOR TERRITORY AND TERMS. 7 MARKET ST., ALBANY, N. Y.

A well established and successful organization expanding its business offers unusual opportunities for permanent positions as district managers to young men between the ages of 25 and 35 who can qualify. Positions pay good salary in addition to handsome commissions. We do not require experience in our fine, as we prefer to train men in our own methods. Principal qualifications are common school education, neat appearance and willingness to work hard under competent leaders for big rewards. Experience in salesmanship not necessary, as some of our most successful managers and superintendents were office men and mechanics before joining our organization. If you think you are just as good as the next man and could make a big success in life if the right opportunity and help were afforded you, it will pay you to call upon us and investigate. Mr. Alston, 3d floor, 150 W. 34th st., New York, or Mr. Rickards, 2d floor, 20 Central av., Newark, N. J.

SALES MANAGER.

Ability to organize and manage a staff of high grade security salesmen is essential; to the right man we will offer a liberal commission arrangement that should net around \$25,000 per annum, in addition we will supply home office cooperation of the highest type.

In order to secure consideration, it is necessary to furnish complete information regarding yourself, with your application, which will be treated in strict confidence. Address suite 1602 Keenan Building, Pittsburgh, Pa.

SALESMEN.

THE WAY TO A SUCCESSFUL BUSINESS
CAREER IS OPEN TO YOU
IRRESPECTIVE OF YOUR FORMER OR
PRESENT OCCUPATION.
A WONDERFUL OPPORTUNITY FOR
ENERGETIC, AGGRESSIVE MEN,
25 TO 40 YEARS OF AGE.

SALESMEN, EXPERIENCED.

J. H. HUNTINGTON. Room 605, 118 West,44th st.,

force, which will pay from \$10,000 to \$20,000 per year. We are manufacturing a daily commodity of which millions of tons are used annually in New York city alone, and we can manufacture same at approximately one-half present cost of production. Seeing is believing. Our operating plant is in Brooklyn. If you never sold before will train you. We have a wonderful "iead" producing system. Earnest, determined men wanted. Machineless Refrigerating Co., 116 Nassau st., Room 1602.

SALESMEN
wanted to soil stock of going corporation paying 10%; this corporation is
in an exceptionally good position for
expansion and larger dividends; two
(2) men only are needed to follow up;
appointments made by phone. Call
between 10 and 12, Charles W. Galvin & Co., 56 Maiden lane.

SALESMEN.

CUSTOMERS' MEN.

Are you a salesman with a punch? Can you sell the big man? This is a Consolidated Stock Exchange house. We can show you an exceptional opportunity to establish yourself firmly if you have the ability to convince the investor that to-day is bargain day in security; as bankers have stated, the opportunity will not be seen again for many years. Call room 1609, 50 Broad st.

SALESMEN WANTED.

An established company of national preminence can use two or three real salesmen; must have character, ability and determination to succeed; if you are such a man we will furnish you with encouragement and support. Call at Room 1101, 50 East 42d st., N. Y., after 10 A. M.

SALESMEN.

A financial house operating in the leading cities of the East has room for 3 high grade men of executive type; splendid future is assured. Inquire, with references, Mr. Graham or Mr. Moore, room 201, Globe Indemnity Building, Washington place, Newark, N. J.

SALESMAN
FOR SOUTHERN TERRITORY, ONE HAVING EXPERIENCE IN SELLING MUSLIN,
SILK AND PHILIPPINE UNDERWEAR,
ONLY THOSE HAVING HELD SIMILAR
POSITION WILL BE INTERVIEWED. D.
ROSENBERG, 114 5TH AV.

SALESMAN,
silks, experienced, to call on the cutting up
trade.
SCHWARTZ BROS.,
44 East 23d st.,
New York, N. Y.

STOCK SALESMEN. LISTED AND UN-LISTED EXPERIENCE. THOSE WITH ESTABLISHED CLIENTELE PREFERRED: SALARY AND COMMISSION. PHONE MR. SIMONS, BRYANT 2583. SALESMAN on coats wanted by well known house manufacturing high grade popular lines; all territories open; to the right man with large established trade we will give an interest in our business. Y 619 Heraid, 16th et.

Manon. 5th floor, 130 W. 42d st.

Manon.

HELP WANTED-MALE.

One of Our \$10,000 a Year Men.

He was working for a good firm— they paid him well—but he wasn't sat-affed. All the money he had was him "pay envelope," and that only lasted from month to month.

He said: "I can run a business just as well as my boss." Meanwhile he continued the daily grind at so much "per." He worked for that firm for over 10 years and then one day conditions brought about by the war forced his firm to close their doors.

There he was, with 10 years of his life back of him and nothing to show for it. His manner of living had never been extravagent, yet, somehow, his pay envelope had never seemed large enough to permit him to lay something

What was the good of his business experience? He had no money. His dream of going into business for himself was shattered. He could have gone to work for other people-one firm offered him 25% more than he had been getting—but 10 years of grinding out his gray matter for "the other fellow" had qured him.

THEN HE SAW OUR AD.

He came to see us. That was the turning point of his life. Come in and let us tell you the rest of the story. DUDLEY SALES ORGANIZATION, Suite 1101, 709 Sixth Av., New York City.

SALESMEN.

Several clean-cut, aggressive young men, 25 to 35 years, have an exceptional opportunity to learn the brokerage business with an established house. We want ambitious men of integrity, irrespective of present or former occupation; salary and commission to those who qualify, Call 10 A. M. or 2 P. M. sharp. Ask for Mr. Barr, room 207, 198 Broadway.

SALESMAN.—Experienced road salesman, with knowledge of mechanical hardware; we offer an excellent opportunity to one having selling ability, tact and perseverance; commission basis, with drawing account; no application considered unless particulars as to age, reference and past experience are stated; this is not a side line proposition. F 1170 Herald, Fulton st.

SALESMEN WANTED.

I want two or three men who believe they have executive ability to work with me in a business which gives a man every oppor-

I want two to the control of the con

ENERGETIC, AGGRESSIVE MEN.

25 TO 40 YEARS OF AGE.

A well established sales organization, expanding its activities and enlarging its sales, managerial and executive staff, requires ambilious, earnest men to qualify for positions. Principal qualifications are integrity, honesty of purpose and willingness to work hard. Experience not necessary, as we prefer training men under our own organization plan. Salary \$50 a week and commission to those who qualify. If you believe in your those who qualify. If you believe in your those who qualify. If you believe in your self and think you can make good with self and think you can make good with the can be a section to be commission to the contract of the can be a set to be come and the permanently connect with an enterprise required as destined to become or of the world's grea

SECURITY DIVISION SALES MANAGER

SECURITY SALESMEN.

We have place for three or four salesmen of good appearance and address to offer very high class proposition. Apply 9:30 to 11:30 or 2 to 5 o'clock, or telephone Murray Hill 8487 for appointment Monday or Tuesday, room 418, 17 East 42d st.

SECURITY SALESMEN.

Five experienced salesmen wanted to de-liver dividend checks and to see atockholders in successful dividend paying company. Preferred stock pays 8% and participates up to 12%. Liberal bonus of common goes with preferred. This opportunity will return substantial compensation to the right men. Call and see Mr. Shawn, Johnson & Hop-kins Co., 398 5th av., New York city.

SECURITY SALESMEN.

Real live producers who can show ac results following line of least resistance offered a real oppertunity where returns limited by their ability; issue consists of ferred and common stock of a going; product concern located near New York and will earn for the saissman an crut clientele; real live leads and every cooption given. Only men who mean business please write to Box R 548 Herald, 250 Events.

SECURITY SALESMAN
Aggressive, experienced, with out-of-tow
clientele, to handle book of preferred sto
of high grade industrial company. Wri
giving experience and quantity of stock ycan handle to S 104 Herald, Herald sq. SHOE SALESMAN wanted to sell shoe stores and shoe repairmen; one speaking Italian preferred. Inquire between 10 and 12, or 2 and 4 Monday. Ploneer Products, Inc., 370 Seventh av., New York city.

SOLICITOR — EXPERIENCED, BUSINESS SCHOOL PROPOSITION. WRITE M 1761 HERALD, WASHINGTON HEIGHTS.

STENOGRAPHER in a savings bank, Christian, familiar with Underwood machine, capable of handling correspondence, neat and accurate; state age, experience and salary. T 257 Herald, Herald sq. STOCK CLERK, Christian preferred, young man, 17-19, for stock work, technical line. Address by letter, giving age, experience, if any, reference and salary desired. S. E., 200 East 23d.

SALESMAN—High grade notions, also fancy goods and art embroideries salesman; must be a wire; splendid opportunity for the man. R 547 Herald, 280 Broadway. Trade following; exceptional opportunity for right men; salary and commission. R. H. Mahon, 3th floor, 130 W. 42d st.

SALESMAN FOR SOFT DEINES, MUST, 165

HELP WANTED-MALE.

SALESMEN-TO SERIOUS-MINDED SECURITY SALESMEN ONLY

Are you selling securities for initial gain only? If you are, we don't want you. Are you looking for a proposition that is already "over" and that can stand rigid investigations. If you arewe can satisfy you. We are offering a security that will not only secure clients for you, but that will continue them in your clientele forever. Call Suite 1504, 25 West 43d St., preferably before noon Monday.

YOUR OPPORTUNITY.

Three months ago I had not even heard that such an organization existed as the one with which I am now connected as sales manager of the Brooklyn office. I had no experience along these lines, possessed no unusual sales ability. When I first approached the door in answer to a "want ad" I turned back, but my better judgment prevailed and I investigated. I came, I saw and was conquered. I realized that here was an exceptional opportunity for service, with adequate remuneration, and that the future offered unlimited opportunities for advancement. The reat was work. My training alone was the most valuable I ever had. I carried from the start over two days training. I can give you the same opportunity I received if you are over 25 and are in earnest. I wasn't disappointed, neither will you be. Call and see me at Room 904, 50 Court st., Brooklyn, between 10 A. M. and 5 P. M. Ask for Mr. Cory.

YOUNG MAN.

college graduate, unmarried, between 22 and 30, is required for the travelling staff of an established service corporation; no selling; must be of good appearance, energetic, simbitious, adaptive, intelligent, willing to work; this has a future; write for appointment, giving particulars. O 1146 Herald, Fulton et.

YOUNG MEN

destrous of learning the advertising business; splendid opportunity for energetic and aggressive workers; salary commensurate with ability; reference required. Call forencess. Supt. of Branch Offices, Evening Telegram and N. Y. Herald, 16th st. and Tih av., 3d floor.

YOUNG MAN

to act as special representative; one whe can approach people of wealth and refinement in the interest of a society publication product of unusual merit; this is an exceptional opportunity, the proposition being of the very highest order and requiring no canvassing. L 500 Herald, 280 Bway.

TOUNG MAN, EXPERIENCED ORDE
AND CORRESPONDENT, ABOUT 3
ABLE TO CORRESPOND IN GERMAN
MUST WRITE A GOOD HAND AND B
SYSTEMATIC WORKER, TO KEEP RE
ORDS OF GOODS AND ORDERING BOT
FROM DOMESTIC AND EUROPEA
FIRMS. APPLY, STATING FULL PA
TICULARS, BOX 903, 200 CABLE BLDG.

\$3,000 TO \$10,000 YEARLY as real estate specialist: experience unnecessary. We mail scientific system free; use it to build independent moneymaking business of your own. Pay only \$1 weekly for 10 weeks, or remail within 5 days and pay nothing. American Business Builders, 1138 U. Broadway, New York.

THE MARINE UNIVERSITY wants to get in touch with men who are anxious to become DECK OFFICERS in the MERCHANT MARINE SERVICE, COAST GUARD,

MERCHANT MARINE SERVICE,
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